

# Mechanical Contractors Association of Kansas

MECHANICAL CONTRACTORS  
ASSOCIATION

# MCAK

OF KANSAS



## TRAINING SERIES

### Creating Effective Foreman/Project Manager Partnerships

This class is directed to both project managers and foremen. To be successful, this class must be attended by a relatively equal number of project managers and foremen.

It's never been more difficult to make a profit on construction projects than in today's market. Fewer projects means more bidders and lower profit margins; budgets are much tighter but customer expectations remain just as high. Therefore, project managers and foremen have no margin for error and must be on the same page from project beginning to end, and operate as one. To do this successfully, a highly effective and inseparable partnership must be forged between the project manager and the foreman before the project begins and continue to strengthen as the project progresses.

John Koontz will identify and explain the top 10 components that define a great partnership. He will then show how these components specifically apply to critical project management topics such as planning, scheduling, cost control, productivity, fabrication, contract management, documentation, change order management, customer management and servant leadership. John will provide a very interactive session that clearly portrays why all wildly successful projects have two highly effective servant leaders, a foreman and a project manager, who understand the importance of working hard to develop a strong project partnership.

#### WHEN:

Friday  
September 7, 2018  
Register: 7:30 a.m.  
Class: 8 a.m. - 3:30 p.m.

#### WHERE:

Washburn Tech  
5724 SW Huntoon St.  
Topeka, Kansas  
66604

#### WHO:

Foremen & Project Mgrs.  
No prerequisites are required for this education opportunity.

#### COST:

\*Contributing member: **FREE**  
Non-contributing: \$345  
\*LU441 Zone 2 A&B  
2017/2018 Industry Fund  
Contributing Contractors

To register, contact Teresa at 785.670.3353 or Tim at 785.670.2240 / [Tim.Clothier@washburn.edu](mailto:Tim.Clothier@washburn.edu)

Find a registration form at [washburntech.edu/business-industry/training](http://washburntech.edu/business-industry/training).

Washburn Tech . 5724 SW Huntoon St. . Topeka, Kan., 66604 . 785.670.2240 . [www.WashburnTech.edu](http://www.WashburnTech.edu)



# Mechanical Contractors Association of Kansas

Friday, September 7, 2018



John Koontz has 30 years of wide-ranging mechanical industry experience that includes contracting, academics and consulting. He spent 15 years in employment of MCAA contractors in a variety of positions including senior project manager, project manager, project engineer and estimator.

He is a former tenured associate professor in Purdue University's Department of Building Construction Management. He also is the founder and former director of Purdue's Mechanical Construction Management Specialization Program and is the founder of the first-ever MCAA student chapter which was started at Purdue in 1993.

Since leaving Purdue in 1999 to join the MCAA full-time, Professor Koontz has spent more than 2,000 days traveling throughout America speaking, teaching, training, consulting and writing about all subjects related to the mechanical contracting industry.

## REGISTRATION

COURSE FEE: Contributing Member: FREE/person | Non-Contributing Member: \$345/person

Please circle one: Invoice | Check Enclosed | Visa | AMEX | Master Card | Discover

Card # \_\_\_\_\_ Exp. \_\_\_\_\_ Ccv Code \_\_\_\_\_

Billing Address \_\_\_\_\_

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Signature \_\_\_\_\_

Name(s) of Attendees (limit 6 per contractor):

1. \_\_\_\_\_ email \_\_\_\_\_

2. \_\_\_\_\_ email \_\_\_\_\_

3. \_\_\_\_\_ email \_\_\_\_\_

4. \_\_\_\_\_ email \_\_\_\_\_

5. \_\_\_\_\_ email \_\_\_\_\_

6. \_\_\_\_\_ email \_\_\_\_\_

COMPANY: \_\_\_\_\_ PHONE: \_\_\_\_\_

Mail this form to: Washburn Tech, c/o Teresa Vasquez, 5724 SW Huntoon St., Topeka, Kan., 66604